



## ANN E. GORR | PRINCIPAL / ANN GORR, LLC

Legal Technology Solutions Consultant & Information Governance Strategist

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Ann Gorr is a legal technology consultant/advisor, information governance strategist, subject matter expert and avid technology evangelist. She is truly “*fluent in legal technology*” and recognized for the development and execution of innovative Legal IT strategies for her small-to-mid-sized law firm and corporate legal clients in the Information Governance/Enterprise Content Management and Compliance arenas.

With over 25 years of experience in the legal technology environment, her expertise is derived from her focused interaction with law firms and corporate legal departments within the SMB market ranging from the small firm/CLD with 5 – 10 attorneys to that of 200 attorneys. She has the ability to translate technical information into practical/concise concepts, to find simplicity in complexity, to execute change management, and to bring about consensus with technology projects by reducing issues to manageable solutions. Ann often serves as a champion of change in the SMB law firm/corporate legal department by interacting with team members to strategically design and implement focused Information Governance initiatives for an organization.

Ann’s forte is in identifying and designing innovative business solutions addressing the technology needs of her clients. She is truly a Change Management champion and always advocating on the behalf of her clients. Her unique interpersonal and problem-solving skills ensure an environment of success and achievement for her clients’ projects. She interacts with in-house personnel ranging from the CEO/CTO/CIO/CFO, Senior Partner/General Counsel to Administrative Assistants and IT Departments to identify areas for streamlining and improve internal business flows by implementing technology solutions. Her business analyst mindset is integral to the collection of key client data and processes necessary in defining the organization’s technology roadmap. An extensive knowledge of business processes combined with her professional experiences as a Legal subject matter expert bring unique insights when launching project ventures. She is deeply enmeshed in the business requirements phase of projects by meeting with stakeholders, gathering pertinent information relating to current internal processes, and defining the requirements which clearly outline the project definition, scope, and implementation plans. Ann has the innate ability to bring focus, collaboration, and adoption of new technology strategies throughout an entire organization and serves as an evangelist in guiding change for the project team.

Ann is noted for the role that she plays in building and maintaining relationships within the legal and corporate legal communities as well as with business partners/vendors who can provide assistance with legal-specific business and technology solutions. Her in-depth understanding of the needs of the legal community as well as her keen ability to help clients strategize and then develop and translate rollout plans makes her a great asset to both technology partners and clients.

Ann frequently develops and delivers presentations for legal and technology professional associations including ILTA, LegalTech, InfoGov, ARMA, NBI, and NJSBA on trending technology topics and regularly conducts national and local CLE programs. She often partners with leading industry technology partners/vendors to develop educational programs focusing on best practices in the legal technology realm and frequently authors articles for publication in professional trade journals. She currently serves as the President of the ARMA of New Jersey Chapter and holds professional memberships in the ALA New Jersey, Philadelphia, Independence, & Cyber Chapters, ARMA-Metro/NYC, AIIM, Information Governance Initiative (IGI) and Information Coalition as well as with the NJCCA and NJSBA and supports their various programs and endeavors.

Ann Gorr, LLC is a professional services consulting firm based out of Central New Jersey. As an independent consultant and trusted advisor, Ann focuses her efforts on serving and building relationships with clients and business partners primarily throughout the Northeast and Mid-Atlantic regions – though she provides consulting services for clients and business partners located throughout the U.S.